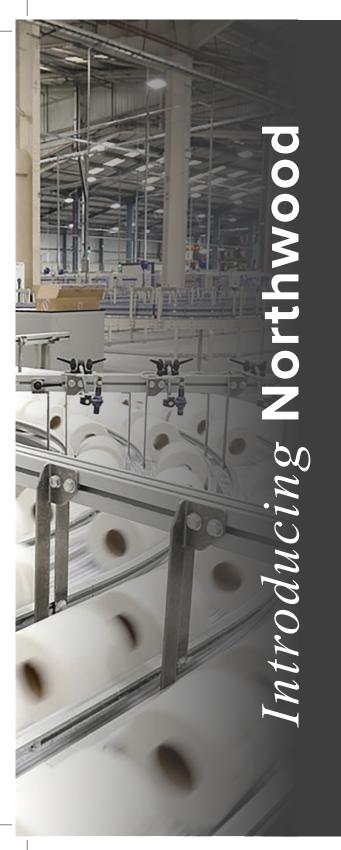
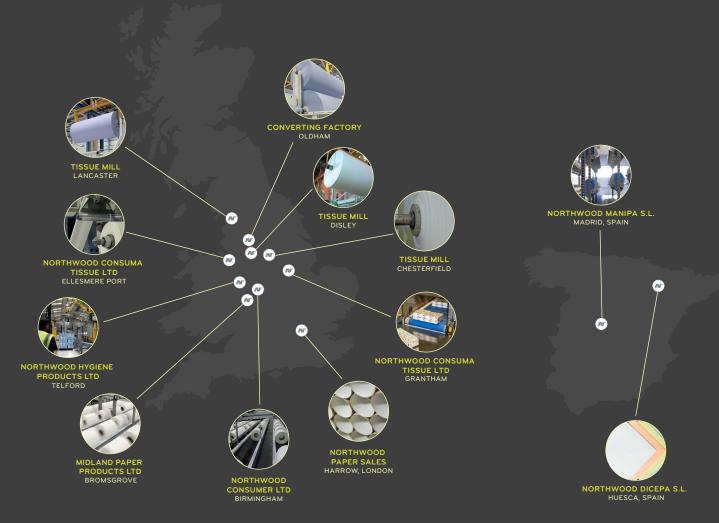


# The art of washroom dispensers





Northwood is a group of associated companies that provide the manufacturing, supply and transportation of Away-from-Home professional hygiene and wiping products.



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# The art of modern washroom dispensers

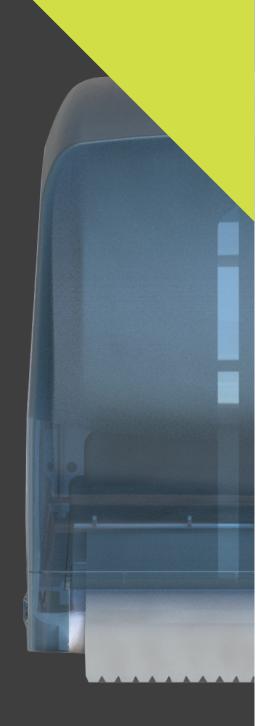




# About Raphael®

The Raphael® range of washroom dispensers has been designed with the end user at the heart of the process, following 4 key principles:

- Reduce Waste
- Save Time & Money
- Improve Hygiene
- **♦** Sustainable & Responsible Sourcing





Raphael® offers the complete washroom look from toilet tissue to hand towels, roll towels and soap.

Available in three colourways:

Smoke

Blue

White

# **VersaTwin**<sup>™</sup> Toilet Tissue Dispenser

Compact in size, the VersaTwin™ toilet tissue dispenser maximizes available space in the washroom. Both durable and efficient, this dispenser is a great all round performer and exceeds the demands of most washroom environments.

## Features & Benefits



#### → Infinity Paper System

Only one roll is used at a time, delivering reduced waste & cost saving benefits.



#### **▶** BioKleen<sup>™</sup> Treated

Improves hygiene by inhibiting bacteria growth & spread.



#### > Translucent Dispensers

Offering 'at-a-glance' replenishment checks, with no need to open dispensers, saving time.



#### ▶ Up To 400m Capacity

Reduce 'run out' potential and replenishment visits, saving time.



#### **▶** Compact Design

Perfect for where space is a premium, whilst still meeting the demands of a busy washroom.

Find compatible paper on Page 15

# Holds up to 400m of toilet tissue



# **TwinJumbo**Toilet Tissue Dispenser

Designed for the busiest of washrooms, the TwinJumbo dispenser has been designed to hold up to 800 metres of toilet tissue, which services about 800 visitors before it needs to be replenished.

# Features & Benefits



#### **▶ Infinity Paper System**

Only one roll is used at a time, delivering reduced waste & cost saving benefits.



#### ▶ BioKleen<sup>™</sup> Treated

Improves hygiene by inhibiting bacteria growth & spread.



#### Translucent Dispensers

Offering 'at-a-glance' replenishment checks, with no need to open dispensers, saving time.



#### → Up To 800m Capacity

Long lasting rolls perfect for high footfall washrooms, reduces replenishment visits.

Find compatible paper on Page 16

# Designed for the busiest washrooms



Product Code: TJBLURA



Product Code: TJWHTRA



Product Code: TJSMORA

# **Lever Control**Roll Towel Dispenser

# BioKleen<sup>TM</sup> treated handle

Operated with a pump handle to deliver paper on demand, the Lever Control dispenser is perfect for hygiene sensitive areas. The only contact area, the pump handle, is treated with BioKleen™, shielding the dispenser from bacterial growth and inhibiting the spread of washroom germs. Paper towels are housed 'towel in', meaning that paper is only exposed to the washroom once the handle is pumped, keeping it clean and hygienic. This also makes the dispenser ideal for non washroom environments.

## Features & Benefits



Controlled Lever Dispensing

Reduces overuse.



▶ BioKleen<sup>™</sup> Treated

Improves hygiene by inhibiting bacteria growth & spread.



Reduce Waste with Stub Roll Transfer

Delivering cost saving benefits.



→ 'Towel In' Presentation

Paper is enclosed and protected until dispensed.



Translucent Dispensers

Offering 'at-a-glance' replenishment checks, with no need to open dispensers, saving time.

Find compatible paper on Page 17



# **Mechanical Hands Free**Roll Towel Dispenser

With no need to touch the dispenser, towels are dispensed one at a time, revealing a new sheet for the next user. It has a capacity of up to 250m and users can clearly see paper availability, making it perfect for even the busiest of washrooms.

# Features & Benefits



Controlled Sheet Length

Reduces overuse.



Single Sheet Presentation

User only touches the paper that they use, reducing the spread of germs.



Contactless Dispensing

User doesn't need to touch the dispenser to access paper, reducing the spread of germs.



Translucent Dispensers

Offering 'at-a-glance' replenishment checks, with no need to open dispensers, saving time.

Find compatible paper on Page 18

# Fast, efficient & hygienic dispensing



# **Electronic**Roll Towel Dispenser

Luxury dispenser with three sheet lengths

Powered by D-Cell batteries with no need for mains power, this luxury dispenser offers three adjustable sheet lengths, as well as towel in or towel out options to suit the preference of the washroom. A great choice for the quality or hygiene conscious washroom.

# Features & Benefits



#### Controlled Dispensing Options

Variety of setting to suit all washroom environments, from premium to economical options.



#### Single Sheet Presentation

User only touches the paper that they use, reducing the spread of germs.



#### > Reduce Waste with Stub Roll Transfer

Delivering cost saving benefits.



#### > Towel Presentation Options

Choose either 'Towel In' or 'Towel Out' options to suit the environment.



#### > Translucent Dispensers

Offering 'at-a-glance' replenishment checks, with no need to open dispensers, saving time.

Find compatible paper on Page 17



# **Z Fold 1000**Hand Towel Dispenser

Single sheet dispensing

This folded towel dispenser has a large 1000 sheet capacity and is perfect for where space is tight or non-washroom environments where folded towels are perfect for the job required.

## Features & Benefits



Robust One Sheet Dispensing

Reducing overuse, limiting consumption and reducing cost.



Contactless Dispensing

User doesn't need to touch the dispenser to access paper, reducing the spread of germs.



> Translucent Dispensers

Offering 'at-a-glance' replenishment checks, with no need to open dispensers, saving time.



> Slim Design

Suitable for areas where space is at a premium.



→ High Capacity - Up To 1000 Towels

Long lasting perfect for high footfall washrooms, reduces replenishment visits.

Find compatible paper on Page 19



Product Code: FHTBLURA



Product Code: FHTWHTRA



Product Code: FHTSMORA

# **Manual** Soap Dispenser

Robust, simple to use and with a generous shot size, the Manual Foam Soap Dispenser is the perfect addition for all washroom environments.



Controlled and Generous Shot Size

Reducing over use.



No Drip Dispensing

No waste or washroom mess.



Translucent Dispensers

Offering 'at-a-glance' replenishment checks, with no need to open dispensers, saving time.



New Nozzle With Every Cartridge

Reduces washroom bacteria harbouring.

Find compatible paper on Page 20

# Simple to use and with a generous shot size



# Paper & Soap Range

The Raphael® range features a wide variety of paper and soap options. Whether your main considerations are cost, the environment or luxury quality, we have the product to suit your specific needs.



# VersaTwin<sup>™</sup> Toilet Tissue

Each individual toilet roll for the VersaTwin $^{\text{\tiny{TM}}}$  dispenser is hygienically wrapped in recyclable paper.

## VT1200R - Raphael® Eco

1 Ply Recycled Toilet Tissue 200m

	VT1200R	Key Features
Ply	1	FSC® certified
Roll Length	200m	100% recycled tissue
Sheet Width	90mm	Fast breakdown in water
Case Quantity	24	
Metres per Case	4,800m	Cost effective
Paper Content	Recycled	Long lasting rolls

## VT2100LP - Raphael® Deluxe

2 Ply Pure, Laminated & Embossed Toilet Tissue 100m

	VT2100LP	Key Features
Ply	2	
Roll Length	100m	FSC® certified
Sheet Width	Sheet Width 90mm	Pure pulp tissue
Case Quantity	24	Laminated and embossed Fast breakdown in water
Metres per Case	2,400m	Luxury soft to touch
Paper Content	Pure	Euxury sort to touch

## VT2125R - Raphael® Eco

2 Ply Recycled Toilet Tissue 125m

	VT2125R	Key Features
Ply	2	
Roll Length	125m	FSC® certified
Sheet Width	90mm	100% recycled tissue
Case Quantity	24	Fast breakdown in water
Metres per Case	3,000m	Soft to touch
Paper Content	Recycled	



# TwinJumbo Toilet Tissue

Both the toilet tissue options for the TwinJumbo dispenser offer huge roll length.

## JT1400R - Raphael® Eco

1 Ply Recycled Toilet Tissue 400m

	JT1400R	Key Features
Ply	1	
Roll Length	400m	FSC® certified
Sheet Width	90mm	100% recycled tissue
Case Quantity	12	Fast breakdown in water  Cost effective
Metres per Case	4,800m	Long lasting rolls
Paper Content	Recycled	

## JT2310R - Raphael® Eco

2 Ply Recycled Toilet Tissue 310m

	JT2310R	Key Features
Ply 2		
Roll Length	310m	FSC® certified
Sheet Width	90mm	100% recycled tissue
Case Quantity 12		Fast break down in water
Metres per Case	3,720m	Cost effective
Paper Content Recycled		



# Electronic & Lever Roll Towel Paper

The Raphael® roll towel range offers a wide breadth of roll lengths and paper qualities to suit your needs.

#### RT1W250R & RT1B250R - Raphael® Eco

1 Ply Roll Towel 250m, Available In White & Blue

	RT1W250R	RT1B250R	Key Features
Colour	White	Blue	
Ply	1	1	FSC® certified
Roll Length	250m	250m	100% recycled tissue
Sheet Width	200mm	200mm	Strong & durable paper
Case Quantity	6	6	Cost effective
Metres per Case	1,500m	1,500m	Long lasting rolls
Paper Content	Recycled	Recycled	

#### RT2B200LR - Raphael® Eco

2 Ply Blue Laminated & Embossed Roll Towel 200m

	RT2B200LR	Key Features
Colour	Blue	
Ply	2	FSC® certified
Roll Length	200m	100% recycled tissue
Sheet Width	200mm	Laminated for strength  Long lasting rolls
Case Quantity	6	Soft to touch
Metres per Case	1,200m	Absorbent
Paper Content	Recycled	

## RT1W200R & RT1B200R - Raphael® Eco

1 Ply Roll Towel, High Grammage & Embossed Roll Towel In Blue & White

	RT1W200R	RT1B200R	Key Features
Colour	White	Blue	
Ply	1	1	FSC® certified
Roll Length	200m	200m	100% recycled tissue
Sheet Width	200mm	200mm	High grammage strong
Case Quantity	6	6	and durable paper
Metres per Case	1,200m	1,200m	Quality embossed paper
Paper Content	Recycled	Recycled	

## RT2W200LP - Raphael® Deluxe

2 Ply White Laminated & Embossed Roll Towel 200m

	RT2W200LP	Key Features
Colour	White	FSC® certified
Ply	2	Pure pulp tissue
Roll Length	200m	Luxury lamination and
Sheet Width	200mm	embossed, perfect for
Case Quantity	6	Front of House
Metres per Case	1,200m	Luxury softness
Paper Content	Pure	High GSM paper

### RT1W150TP - Raphael® Deluxe

1 Ply White TAD Embossed Roll Towel 150m

	RT1W150TP	Key Features
Colour	White	
Ply	1	FSC® certified
Roll Length	150m	Pure pulp tissue
Sheet Width	200mm	Through Air Dried (TAD) tissue for ultimate
Case Quantity	6	absorbency
Metres per Case	900m	Luxury soft feel, perfect for Front of House
Paper Content	Pure	



# Mechanical Hands Free Roll Towel Paper

## RT1W200R & RT1B200R - Raphael® Eco

1 Ply Roll Towel, High Grammage & Embossed Roll Towel In Blue & White

	RT1W200R	RT1B200R	Key Features
Colour	White	Blue	
Ply	1	1	FSC® certified
Roll Length	200m	200m	100% recycled tissue
Sheet Width	200mm	200mm	High grammage strong
Case Quantity	6	6	and durable paper
Metres per Case	1,200m	1,200m	Quality embossed paper
Paper Content	Recycled	Recycled	

## RT1W150TP - Raphael® Deluxe

1 Ply White TAD Embossed Roll Towel 150m

	RT1W150TP	Key Features
Colour	White	ESC® certified
Ply	1	
Roll Length	150m	Pure pulp tissue
Sheet Width	200mm	Through Air Dried (TAD) tissue for ultimate
Case Quantity	6	absorbency
Metres per Case	900m	Luxury soft feel, perfect
Paper Content	Pure	for Front of House



# Folded Towel

A concise range of z-fold paper towels offering both a 100% recycled economical towel and a pure pulp, laminated option.

## H1BZ30RA - Raphael® Eco

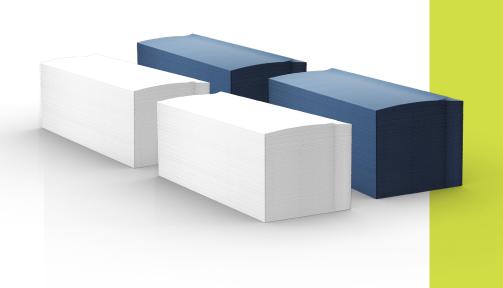
1 Ply Blue Z Fold Towel

	H1BZ30RA	Key Features
Colour	Blue	
Ply	1	FSC® certified
Sheet Length	200mm	100% recycled paper
Sheet Width	240mm	Strong & durable paper
Case Quantity	15 x 200	Cost effective
Sheets per Case	3000	Interfolded
Paper Content	Recycled	

## HZ2W002LP - Raphael® Deluxe

2 Ply White Laminated and Embossed Z Fold Towel

	HZ2W002LP	Key Features
Colour	White	FSC® certified
Ply	2	
Sheet Length	200mm	Pulp pure
Sheet Width	240mm	Laminated for strength
Case Quantity	20 x 150	Soft to touch
Sheets per Case	3000	Absorbent
Paper Content	Pure	Interfolded



# Soap & Sanitisers

A range of antibacterial, lotion foam soaps and sanitiser. Each bottle comes with a new pump, improving hygiene standards through reduced germ harbouring.

### **SOLOTRA**

Lotion Foam Soap 1000ml

	SOLOTRA	Key Features
Colour	Generous shot size	
Volume	1000ml	Mild formulation is gentle on the hands  Added emollient leaves hands feeling smooth and conditioned
Soaps per Case	6	Mess free refilling  New pump with every bottle  Up to 1250 shots

#### **SOSANRA**

Alcohol Free Hand Sanitiser Foam 1000ml

	SOSANRA	Key Features	
		Colour and fragrance free	
Colour	Colour Clear	Food contact safe	
		Alcohol free	
Volume	1000ml	Complies with BSEN 1276, BSEN 13727 & EN 14476	
		Effective against pseudomonas aeruginosa,	
Sanitiser per Case		Escherichia coli, staphylococcus aureus and enterococcus hirae	
	6	Kills 99.9% of germs in 30 seconds	
		Up to 1250 shots	









## **SOABARA**

Anti Bac Foam Soap 1000ml

	SOABARA	Key Features	
Colour	Clear	Colour and fragrance free Food contact safe	
Volume	1000ml	Mild formulation is gentle on the hands  Complies with BSEN 1276 & BSEN 13727  Effective against pseudomonas aeruginosa,	
Soaps per Case	6	Escherichia coli, staphylococcus aureus and enterococcus hirae Kills 99.9% of germs in 30 seconds Up to 1250 shots	

### **SOAHGRA**

Sanitising Alcohol Hand Gel 1000ml

	SOAHGRA	Key Features	
Colour	Clear	Colour and fragrance free	
Volume	1000ml	70% alcohol Complies with BSEN 1276 & BSEN 1500	
		Kills 99.9% of bacteria within 15 seconds	
		Added emollient	
Sanitiser per Case	6	Up to 1000 shots	

# Raphael® & Sustainability





#### Card Cores

All cores are made from recycled board and can be widely recycled.



### Paper Wraps

We use paper wraps on our VersaTwin™ toilet rolls and some hand towels to hygienically protect them. All of these are fully recyclable.



#### Plastic Wrap

We have taken great steps to removing plastic from our Raphael® range, but some of our hand towels are wrapped in LDPE plastic. This is still fully recyclable.



#### Plastic Inserts

All of our rolled products contain a plastic insert. These are made from HIPs, and have already been recycled from bottle tops and other plastics. They can then be recycled again.

Did you know for every Raphael® roll used, we save the equivalent of 3 bottle tops from going to landfill. That's up to 72 bottle tops per case!



#### Dispenser Covers and Backs

Even our dispensers (except the mechanisms) can be recycled.



#### Plastic Soap Cartridges

Made from recyclable plastic.



# The Life Cycle



The Green Loop initiative offers a recycling function for both old dispensers and Raphael inserts. Offering a closed loop recycling service for old plastic inserts, turning them next generation of Raphael inserts. The Green Loop initiative also removes old dispensers and recycles them when replacing them with a new Raphael estate.

- Promote circularity
- Divert waste from landfill
- Helping to minimise customers environmental impact





With every new Raphael contract, we pledge to plant a tree in partnership with Trees for Cities.

The only UK charity working at national and international level improving lives by planning trees in cities. They have worked tirelessly for over 20 years in cultivating lasting change in neighbourhoods — whether it's revitalising forgotten spaces, creating healthier environments or getting people excited about growing, foraging and eating. Trees for Cities have planted over 1.5m trees since 1993.





# Raphael® & Hygiene

A poorly maintained washroom can be a breeding ground for germs. By choosing the Raphael® system, you are choosing a market leader in all round washroom hygiene.



Paper hand towels are the most hygienic way of drying hands.

World Health Organisation



www.who.int/gpsc/5may/tools/who\_ quidelines-handhygiene\_summary.pdf



## New soap nozzle

Each soap cartridge comes with a new nozzle, reducing germ harbouring.



#### VersaTwin<sup>™</sup> Toilet Rolls are wrapped in paper

By wrapping the rolls, it keeps them cleaner in storerooms.



#### Contactless dispensing options

Users don't need to touch dispensers, and only touch paper that they use, limiting the amount of germs spread.



#### BioKleen™ treated contact areas

Touch-point surfaces are treated with BioKleen™, inhibiting growth of potentially harmful bacteria and fungi.

 $\mathsf{BioKleen}^{\mathtt{m}}$  cannot be removed and is active throughout the lifespan of the dispenser.



#### Rolls are kept enclosed

By housing rolls inside a dispenser, they are kept clean and protected from the washroom environment.



#### Easy wipe surfaces

The covering face of the dispensers are a single piece, with no deep recesses or dirt traps.



## Towel in / Towel out Roll Towel

### dispensing options

Both are hygienic in their own right, and across our three roll towel dispensers we have the right solution for you.



# Superior washroom hygiene

Delivering market leading washroom hygiene benefits user washroom satisfaction and can have positive implications on absenteeism in the workplace. Raphael<sup>®</sup> Cost and Volume in Use

# Cut waste, save time and save money

When choosing the right washroom dispenser for you, it is not just the product cost that should be taken into account. You should also consider how much and how often paper is purchased.

With market leading capacity across the range, the Raphael® system can deliver significant cost savings for you, as well as a host of other benefits.

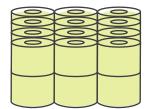


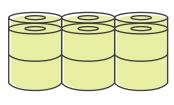
# **Toilet Tissue Cost** in Use Comparison

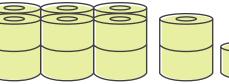
1 case of VersaTwin<sup>™</sup> is equivalent to approximately 2.2 cases of 150m Mini Jumbo.

	Raphael Product: VT2125R 2 Ply 125m Recycled Tissue	Mini Jumbo 150m Recycled Tissue
Metres per Roll	125m x 24	150m x 12
Case Quantity	3000m	1800m
Industry Standard Waste	0%	-25%
Metres Used	3000m	1350m
Ratio	1 :	2.2

#### Ratio







# ?

# Other benefits

If you currently use 1 case of 150m Mini Jumbo product a week, or 52 per year, you will now only require approximately 24 cases per year.

#### This means:

- Pewer deliveries and invoices to pay
- O Less time spent replenishing dispensers
- O Up to 23.4km worth of paper waste saved
- ♥ Up to 2.2kg worth of plastic packaging saved from landfill

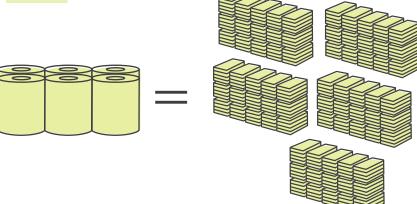


# Roll Towel Cost in Use Comparison

1 case of Raphael® 200m Roll Towel is equivalent to approximately 5 cases of C Fold.

	<b>Raphael SKU:</b> RT2B200LR 200m x 12	C Fold Hand Towel 2400 Sheet
Case Configuration	200m x 6	160 sheets x 15
Case Quantity	1200m	2400 Sheets
Industry Standard, Users per Dry	2	5
Dries per Case	2,400	480
Ratio	1	: 5







# Other benefits

If you currently use 2 cases of C Fold Hand Towels a week, or 104 per year, you will now only require approximately 21 cases per year.

#### This means:

- Fewer deliveries and invoices to pay
- O Less time spent replenishing dispensers
- O Potential paper waste reduction
- O Potential plastic packaging waste reduction



# Functional Excellence

When deciding on your washroom system, there are a wide variety of factors you should take into consideration.

# How long does it take to check your washrooms for replenishments?

The translucent covers of the blue and smoke dispensers allow you to quickly check the fill level without opening the dispenser, saving time the Raphael® white dispensers have translucent backs providing the same benefit.

# How long does it take to replenish all your washroom dispensers?

All of our dispensers were designed to make the replenishment of rolls as simple and fast as possible.

All dispensers across the range share the same key to access, plus each dispenser has an easy 3 or 5 step replenishment process which takes seconds.

#### How often do your dispensers run out of paper?

Raphael® dispensers are all high capacity, with the toilet tissue Infinity Paper System reducing waste, as one roll is used and replenished at a time.

#### Is your washroom prone to vandalism?

The Raphael® range of dispensers are made from robust ABS plastic. They are scratch and impact resistant, making them suitable for even the most challenging of washroom environments.

All dispensers are locked, keeping paper safely housed to reduce theft and pilferage, and reducing the risk of unsafe washroom mess.

# Northwood Accreditations & Certifications



#### **ISO9001**

All Raphael® products are manufactured under strict ISO9001 quality standards, ensuring the manufacturing processes are both effective and efficient and that the highest standards of quality are maintained. This means that the finished product meets the expectations of both Raphael® and the customer.



#### **BRCGS**

BRCGS accreditation means Raphael® products guarantee the standardisation of quality, safety and operational criteria and ensure that we fulfill our legal obligations and provide protection for you, the end consumer.



#### CHSA

As a member of the CHSA, Northwood Hygiene Products Ltd, owners of the Raphael® brand, adhere to a strict code of practice for accurate product descriptions and labelling, meaning that whatever is stated on the label is what is in the box.

#### **FSC**®



ESC® C157444

FSC runs a global forest certification system with two key components:

- Forest Management
- Chain of Custody

The FSC system allows businesses and consumers to identity and purchase paper, and other forest products, made with materials from well-managed forests and / or recycled sources. Look out for our certified products.

# Upgrade your washroom system

for FREE











Scan on your phone camera to find out more



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